

NOTE: THE JOINT BOARD OF ALDERMEN & BOARD OF EDUCATION MEETING WILL BE HELD IN-PERSON AND VIRTUALLY VIA ZOOM (link is below).

Please note, individuals may attend in-person or virtually via Zoom. Doors will open 30 minutes prior to the start of each meeting. Due to the ongoing pandemic, occupancy will be limited to accommodate social distancing. While masks are recommended, proof of vaccination will be required for individuals who wish not to wear a mask. Failure to provide proof of vaccination will require a mask to be worn.

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Persons interested in making their views known on any matter on the agenda should send an email with their comments to the City Clerk at jfrazier@claytonmo.gov. All comments received will be distributed to the entire Board before the meeting.

JOINT MEETING OF THE CLAYTON BOARD OF ALDERMEN AND THE CLAYTON BOARD OF EDUCATION

WEDNESDAY, SEPTEMBER 7, 2022 – 6:00 P.M.

**SCHOOL ADMINISTRATION BUILDING
BOARD ROOM
#2 MARK TWAIN CIRCLE**

AGENDA

- 1. Roll Call**
- 2. Mayor's Youth Advisory Council**
- 3. CRSWC Annual Update and FY2023 Budget Presentation**

Adjourn

Subject to a motion duly made in open session and a roll call vote pursuant to Section 610.022 the Board of Aldermen may also hold a closed meeting, with a closed vote and record for one or more of the reasons as authorized by Section 610.021(1), (2) and (3) Revised Statutes of Missouri, relating to legal issues, real estate and/or personnel, negotiation of a contract pursuant to Section 610.021(12) RSMO., and/or proprietary information pursuant to Section 610.021(15).

Agenda topics may be added or deleted at any time prior to the Board of Aldermen meeting without further notice. To inquire about the status of agenda topics, call 290.8469. Individuals who require an accommodation (i.e., sign language, interpreter, listening devices, etc.) to participate in the meeting should contact the City Clerk at 290.8469 or Relay Missouri at 1.800.735.2966 (TDD) at least two working days prior to the meeting.



**Clayton Recreation Sports & Wellness Commission
Joint Board of Aldermen/Board of Education Meeting
Wednesday, September 7, 2022 at 6:00pm
School District of Clayton Administration Building**

Call to Order

Mayor's Youth Advisory Council

CRSWC Annual Update and FY23 Budget Presentation

Adjourn

Attachments:

1. CRSWC Annual Update
2. FY23 CRSWC Proposed Budget

The Clayton Recreation Sports and Wellness Commission may also hold a closed meeting, with a closed vote and record, as authorized by Section 610.021(1),(2) and (3) Revised Statutes of Missouri, relating to legal issues, real estate and/or personnel, negotiation of a contract pursuant to Section 610.021(12) RSMO., and/or proprietary information pursuant to Section 610.021(15).

Agenda topics may be added or deleted at any time prior to the Clayton Recreation, Sports and Wellness Commission meeting without further notice. To inquire about the status of agenda topics, call 314.290.8506. Individuals who require an accommodation (i.e., sign language, interpreter, listening devices, etc.) to participate in the meeting should contact the Parks and Recreation Administrative Superintendent at 314.290.8502 at least two working days prior to the meeting.

CRSWC FUND SUMMARY

09/07/22

FY2020 Actual	Operating Fund (80)	ERF (81)	Capital Fund (82)	Total
Starting balance 10/01/19	\$155,552	\$0	\$67,185	\$222,737
Revenue	\$1,841,022	\$61,894	\$201,674	\$2,104,590
Expenses	\$2,808,421	\$67,470	\$89,294	\$2,965,184
Net	(\$967,399)	(\$5,576)	\$112,380	(\$860,594)
CSD & City Contributions	\$0			
Ending Balance 9/30/20	(\$811,847)	(\$5,576)	\$179,565	(\$637,857)

FY2021	Operating Fund (80)	ERF (81)	Capital Fund (82)	Total
Starting balance 10/01/20	\$0	\$0	\$0	\$0
Revenue	\$2,068,870	\$100,018	\$239,699	\$2,408,587
Expenses	\$2,837,953	\$32,165	\$92,527	\$2,962,645
Net	(\$769,083)	\$67,853	\$147,172	(\$554,058)
Ending Balance 9/30/21	(\$769,083)	\$67,853	\$147,172	(\$554,058)

FY2022 Projected	Operating Fund (80)	ERF (81)	Capital Fund (82)	Total
Starting balance 10/01/21	\$0	\$0	\$0	\$0
Revenue	\$2,422,796	\$100,000	\$403,490	\$2,926,286
Expenses	\$2,957,568	\$65,775	\$227,500	\$3,250,843
Net	(\$534,772)	\$34,225	\$175,990	(\$324,557)
Ending Balance 9/30/22	(\$534,772)	\$34,225	\$175,990	(\$324,557)

FY2023 Budget	Operating Fund (80)	ERF (81)	Capital Fund (82)	Total
Starting balance 10/01/22	\$0	\$0	\$0	\$0
Revenue	\$2,898,128	\$100,000	\$200,000	\$3,198,128
Expenses	\$3,327,937	\$50,000	\$100,000	\$3,477,937
Net	(\$429,809)	\$50,000	\$100,000	(\$279,809)
Ending Balance 9/30/23	(\$429,809)	\$50,000	\$100,000	(\$279,809)

Fund 80: Operating Fund
Fund 81: Equipment Replacement Fund
Fund 82: Capital Fund

CENTER OF CLAYTON		FUND: 80: OPERATING FUND				
	FY 2020	FY 2021	FY 2022		FY 2023	
ACCOUNTS / CATEGORIES	ACTUAL	ACTUAL	AMENDED BUDGET	ESTIMATED	PROPOSED	% CHG FROM EST BUDGET
DAILY PASSES	\$55,013	\$43,930	\$101,475	\$98,900	\$117,895	19.21%
ANNUAL PASSES	\$1,222,248	\$1,221,900	\$1,578,000	\$1,394,000	\$1,639,464	17.61%
PROGRAM REVENUE	\$352,869	\$331,607	\$539,995	\$443,846	\$578,079	30.24%
RENTALS	\$66,205	\$51,296	\$175,350	\$123,335	\$164,950	33.74%
FOOD SERVICE	\$8,007	\$6,704	\$9,300	\$10,170	\$11,000	8.16%
CHILD CARE	\$330	\$10	\$1,070	\$30	\$880	2833.33%
MISCELLANEOUS	\$36,286	\$27,545	\$29,825	\$32,035	\$38,515	20.23%
LEASE PAYMENTS	\$43,668	\$46,155	\$44,160	\$44,160	\$47,345	7.21%
CONTRIBUTIONS	\$337,946	\$300,000	\$300,000	\$300,000	\$300,000	0.00%
TOTAL OPERATING FUND REVENUE	\$2,122,572	\$2,029,147	\$2,779,175	\$2,446,476	\$2,898,128	18.46%
ADMINISTRATION	\$1,289,020	\$1,236,358	\$1,424,550	\$1,197,322	\$1,445,301	20.71%
SPORTS	\$55,213	\$65,748	\$76,373	\$99,104	\$108,848	9.83%
FITNESS	\$289,153	\$211,350	\$314,802	\$314,350	\$333,240	6.01%
AQUATICS	\$300,896	\$344,948	\$507,131	\$513,767	\$589,028	14.65%
BUILDING OPERATIONS	\$862,834	\$779,731	\$974,202	\$801,700	\$794,870	-0.85%
GENERAL RECREATION	\$0	\$12,606	\$47,376	\$38,360	\$56,650	47.68%
TOTAL OPERATING FUND EXPENSES	\$2,797,116	\$2,650,741	\$3,344,434	\$2,964,603	\$3,327,937	12.26%

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
Fund 80 - CRSWC Operations								
REVENUE								
<i>Parks & Recreation - Other</i>								
446.1	Center General	\$1,186.00	-\$1,450.00	\$1,750.00	\$3,200.00	\$3,250.00	85.71%	1.56%
<i>Total Parks & Recreation - Other</i>		\$1,186.00	-\$1,450.00	\$1,750.00	\$3,200.00	\$3,250.00	85.71%	1.56%
<i>Membership</i>								
446.11.10	Center Memberships Resident-Adult	\$90,476.82	\$120,144.81	\$146,000.00	\$138,000.00	\$162,300.00	11.16%	17.61%
446.11.11	Center Memberships Resident-Youth	\$9,243.07	\$21,980.70	\$26,000.00	\$23,000.00	\$27,050.00	4.04%	17.61%
446.11.12	Center Memberships Resident-Senior	\$102,773.35	\$102,158.53	\$121,000.00	\$118,000.00	\$138,800.00	14.71%	17.63%
446.11.13	Center Memberships Resident-Family	\$358,581.17	\$326,319.43	\$427,000.00	\$375,000.00	\$441,000.00	3.28%	17.60%
446.11.14	Center Memberships Non-Resident-Adult	\$65,105.69	\$86,267.79	\$110,000.00	\$111,000.00	\$130,500.00	18.64%	17.57%
446.11.15	Center Memberships Non-Resident-Youth	\$4,809.76	\$13,177.32	\$16,000.00	\$15,000.00	\$17,650.00	10.31%	17.67%
446.11.16	Center Memberships Non-Resident-Senior	\$56,600.59	\$65,545.99	\$81,000.00	\$85,000.00	\$100,000.00	23.46%	17.65%
446.11.17	Center Memberships Non-Resident-Family	\$107,573.36	\$128,814.38	\$164,000.00	\$140,000.00	\$164,700.00	0.43%	17.64%
446.11.18	Center Memberships Corporate	\$427,084.62	\$357,490.41	\$487,000.00	\$389,000.00	\$457,464.00	-6.06%	17.60%
<i>Total Membership</i>		\$1,222,248.43	\$1,221,899.36	\$1,578,000.00	\$1,394,000.00	\$1,639,464.00	3.90%	17.61%
<i>Daily Passes</i>								
446.12.10	Center Admissions Resident-Adult	\$12,342.00	\$14,029.85	\$20,000.00	\$24,500.00	\$28,600.00	43.00%	16.73%
446.12.11	Center Admissions Resident-Youth	\$8,676.00	\$10,439.50	\$13,000.00	\$15,000.00	\$17,500.00	34.62%	16.67%
446.12.12	Center Admissions Resident-Senior	\$2,014.00	\$1,356.00	\$4,005.00	\$1,800.00	\$2,035.00	-49.19%	13.06%
446.12.14	Center Admissions Non-Resident-Adult	\$10,942.00	\$5,927.40	\$25,500.00	\$22,500.00	\$27,200.00	6.67%	20.89%
446.12.15	Center Admissions Non-Resident-Youth	\$5,829.01	\$1,617.85	\$12,000.00	\$11,100.00	\$13,320.00	11.00%	20.00%
446.12.16	Center Admissions Non-Resident-Senior	\$2,760.00	\$310.00	\$6,875.00	\$1,000.00	\$1,300.00	-81.09%	30.00%
446.12.18	Center Admissions Corporate	\$5,650.00	\$6,570.00	\$8,495.00	\$14,500.00	\$16,240.00	91.17%	12.00%
446.12.19	Center Admissions Punch Card	\$6,800.00	\$3,680.00	\$11,600.00	\$8,500.00	\$11,700.00	0.86%	37.65%
<i>Total Daily Passes</i>		\$55,013.01	\$43,930.60	\$101,475.00	\$98,900.00	\$117,895.00	16.18%	19.21%
<i>Rentals</i>								
446.13.10	Center Rentals Aerobics	\$3,135.00	-\$430.50	\$5,000.00	\$0.00	\$5,000.00	0.00%	100.00%
446.13.11	Center Rentals Meeting Rooms	\$22,347.96	\$8,277.85	\$80,000.00	\$58,000.00	\$80,000.00	0.00%	37.93%
446.13.12	Center Rentals Gymnasium	\$19,073.63	\$7,244.00	\$52,000.00	\$33,000.00	\$44,000.00	-15.38%	33.33%
446.13.13	Center Rentals Climbing Walls	\$222.50	\$0.00	\$1,350.00	\$1,350.00	\$1,500.00	11.11%	11.11%
446.13.14	Center Rentals Leisure Pool	\$8,442.00	\$13,650.00	\$14,200.00	\$15,945.00	\$17,150.00	20.77%	7.56%
446.13.15	Center Rentals Competition Pool	\$12,984.72	\$22,554.98	\$22,800.00	\$15,040.00	\$17,300.00	-24.12%	15.03%
<i>Total Rentals</i>		\$66,205.81	\$51,296.33	\$175,350.00	\$123,335.00	\$164,950.00	-5.93%	33.74%

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Program Revenue</i>								
446.14.10	Center Programs Fitness-In-House	\$64,148.35	\$5,485.50	\$10,985.00	\$24,000.00	\$26,473.00	140.99%	10.30%
446.14.11	Center Programs Fitness-Contractual	\$13,318.38	\$10,750.00	\$14,450.00	\$11,000.00	\$14,131.00	-2.21%	28.46%
446.14.12	Center Programs Fitness-Personal Training	\$108,779.05	\$91,952.51	\$140,000.00	\$101,400.00	\$111,540.00	-20.33%	10.00%
446.14.13	Center Programs Sports-In-House	\$68,182.43	\$38,067.33	\$94,000.00	\$76,360.00	\$97,300.00	3.51%	27.42%
446.14.14	Center Programs Sports-Contractual	\$690.00	\$53,504.83	\$31,600.00	\$54,556.00	\$57,000.00	80.38%	4.48%
446.14.15	Center Programs Sports-Climbing Wall	\$963.00	\$2,020.00	\$5,010.00	\$4,280.00	\$4,991.00	-0.38%	16.61%
446.14.16	Center Programs Aquatics-In-House	\$96,548.11	\$112,438.56	\$173,980.00	\$120,000.00	\$208,704.00	19.96%	73.92%
446.14.17	Center Programs Aquatics-Contractual	\$240.00	\$82.00	\$2,290.00	\$250.00	\$2,440.00	6.55%	876.00%
446.14.18	Center Programs General-Instructional	\$0.00	\$17,307.00	\$67,680.00	\$52,000.00	\$55,500.00	-18.00%	6.73%
<i>Total Program Revenue</i>		\$352,869.32	\$331,607.73	\$539,995.00	\$443,846.00	\$578,079.00	7.05%	30.24%
<i>Food Service</i>								
446.15.10	Center Concessions Catering	\$0.00	\$0.00	\$300.00	\$1,170.00	\$2,000.00	566.67%	70.94%
446.15.11	Center Concessions Vending Machines	\$8,007.71	\$6,704.10	\$9,000.00	\$9,000.00	\$9,000.00	0.00%	0.00%
<i>Total Food Service</i>		\$8,007.71	\$6,704.10	\$9,300.00	\$10,170.00	\$11,000.00	18.28%	8.16%
<i>Child Care</i>								
446.24	Center Child Care	\$330.00	\$10.00	\$1,070.00	\$30.00	\$880.00	-17.76%	2833.33%
<i>Total Child Care</i>		\$330.00	\$10.00	\$1,070.00	\$30.00	\$880.00	-17.76%	2833.33%
<i>Lease Payments</i>								
446.25	Center Utility Lease Payments	\$43,668.39	\$46,155.98	\$44,160.00	\$44,160.00	\$44,160.00	0.00%	0.00%
<i>Total Lease Payments</i>		\$43,668.39	\$46,155.98	\$44,160.00	\$44,160.00	\$44,160.00	0.00%	0.00%
<i>Miscellaneous</i>								
479	Sale of Merchandise	\$265.00	\$97.00	\$1,200.00	\$130.00	\$950.00	-20.83%	630.77%
480.1	Other Miscellaneous General	\$36,019.70	\$28,898.41	\$26,875.00	\$26,875.00	\$34,315.00	27.68%	27.68%
470.11	Interest	\$0.00	\$0.00	\$0.00	\$1,830.00	\$3,185.00	100.00%	74.04%
<i>Total Miscellaneous</i>		\$36,284.70	\$28,995.41	\$28,075.00	\$28,835.00	\$38,450.00	36.95%	33.34%
<i>Contributions</i>								
494.11	Contributions from Affiliates City of Clayton	\$168,973.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	0.00%	0.00%
494.12	Contributions from Affiliates Clayton School District	\$168,973.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	0.00%	0.00%
<i>Total Contributions</i>		\$337,946.00	\$300,000.00	\$300,000.00	\$300,000.00	\$300,000.00	0.00%	0.00%
<i>Total Revenue</i>		\$2,123,759.37	\$2,029,149.51	\$2,779,175.00	\$2,446,476.00	\$2,898,128.00	4.28%	18.46%

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Personal Services</i>								
500	Full-Time Salaries	\$585,662.68	\$529,177.24	\$570,151.42	\$427,356.00	\$501,219.00	-12.09%	17.28%
505.1	Part-Time General	\$152,287.42	\$153,873.22	\$226,640.00	\$190,000.00	\$259,230.00	14.38%	36.44%
510	Overtime	\$9,145.83	\$15,731.51	\$16,720.00	\$19,154.00	\$20,019.00	19.73%	4.52%
540	FICA - Employer Portion	\$54,102.59	\$50,379.94	\$62,235.35	\$53,259.00	\$59,706.00	-4.06%	12.10%
550	Group Life Insurance	\$2,305.40	\$2,166.29	\$2,539.60	\$1,676.00	\$1,995.00	-21.44%	19.03%
560	Dental Insurance	\$6,749.94	\$6,210.85	\$3,278.27	\$2,488.00	\$6,114.00	86.50%	145.74%
570.11	Medical Insurance Premiums	\$86,507.10	\$83,696.51	\$95,423.99	\$72,018.00	\$97,178.00	1.84%	34.94%
570.12	Medical Insurance HRA Reimbursement	\$1,751.19	\$2,360.62	\$3,052.50	\$2,415.00	\$3,258.00	6.73%	34.91%
580	Pension Plan	\$48,338.00	\$58,981.20	\$53,805.58	\$53,806.00	\$44,180.00	-17.89%	-17.89%
590	Workers Compensation	\$13,959.42	\$8,028.65	\$13,515.85	\$10,149.00	\$12,726.00	-5.84%	25.39%
<i>Personal Services Totals</i>		\$960,809.57	\$910,606.03	\$1,047,362.56	\$832,321.00	\$1,005,625.00	-3.99%	20.82%
<i>Contractual Services</i>								
600	Postage	\$4,973.57	\$2,538.58	\$8,514.00	\$8,500.00	\$14,195.00	66.73%	67.00%
605.11	Utilities Telephone and Cable	\$3,625.00	\$4,610.00	\$4,050.00	\$3,500.00	\$1,866.00	-53.93%	-46.69%
610.1	Travel and Training General	\$4,220.00	\$1,264.72	\$7,405.00	\$5,500.00	\$3,050.00	-58.81%	-44.55%
615	Printing and Photography	\$2,801.86	\$2,759.36	\$6,000.00	\$6,000.00	\$20,390.00	239.83%	239.83%
620	Dues and Memberships	\$2,384.00	\$2,493.25	\$2,662.00	\$2,750.00	\$3,198.00	20.14%	16.29%
625	Advertising	\$13,257.37	\$5,340.32	\$21,500.00	\$21,500.00	\$24,000.00	11.63%	11.63%
635.12	Professional Services Legal	\$0.00	\$2,438.00	\$0.00	\$4,300.00	\$3,500.00	100.00%	-18.60%
635.14	Professional Services Financial	\$14,900.00	\$20,250.00	\$15,500.00	\$15,500.00	\$14,000.00	-9.68%	-9.68%
635.15	Professional Services Technology	\$84,175.59	\$93,253.78	\$102,822.00	\$91,444.00	\$88,996.00	-13.45%	-2.68%
640.1	Service Contracts General	\$11,312.40	\$7,340.46	\$6,376.00	\$8,000.00	\$55,510.00	770.61%	593.88%
655	Banking and Credit Card Fees	\$34,537.84	\$50,542.64	\$59,942.00	\$60,561.00	\$66,742.00	11.34%	10.21%
665	Education Benefits	\$2,970.00	\$6,003.00	\$6,000.00	\$6,000.00	\$6,000.00	0.00%	0.00%
676	Employee Relations	\$2,171.60	\$797.00	\$2,650.00	\$2,650.00	\$3,150.00	18.87%	18.87%
685.11	Insurance Premiums Property	\$61,185.08	\$60,989.50	\$72,481.00	\$69,730.00	\$72,481.00	0.00%	3.95%
685.12	Insurance Premiums General Liability	\$19,251.50	\$20,417.00	\$21,852.00	\$17,000.00	\$21,852.00	0.00%	28.54%
685.13	Insurance Premiums Surety Forgery and Burglary	\$1,050.00	\$700.00	\$875.00	\$700.00	\$700.00	-20.00%	0.00%
685.14	Insurance Premiums Public Officials Liability	\$7,404.00	\$7,676.17	\$7,894.00	\$8,796.00	\$9,000.00	14.01%	2.32%
685.17	Insurance Premiums Unemployment Compensation	\$42,994.34	\$14,968.97	\$3,900.00	\$6,495.00	\$7,000.00	79.49%	7.78%
686.11	Insurance Deductibles and Losses Property -	\$0.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	0.00%	0.00%
<i>Contractual Services Totals</i>		\$312,768.58	\$309,382.75	\$355,423.00	\$343,926.00	\$419,673.00	18.08%	22.02%
<i>Commodities</i>								
700.1	Office Supplies General	\$2,045.77	\$8,641.82	\$5,128.00	\$4,500.00	\$9,338.00	82.10%	107.51%
700.12	Office Supplies Publications	\$4,483.94	\$3,464.69	\$6,850.00	\$6,850.00	\$200.00	-97.08%	-97.08%
730.1	Recreation Supplies General	\$4,759.46	\$2,258.56	\$4,822.00	\$4,800.00	\$4,325.00	-10.31%	-9.90%
760	Uniforms and Clothing	\$1,120.16	-\$27.00	\$2,090.00	\$2,200.00	\$2,610.00	24.88%	18.64%
770	Meetings and Receptions	\$3,032.16	\$2,031.35	\$2,275.00	\$2,275.00	\$3,130.00	37.58%	37.58%
780	Sales Merchandise	\$0.00	\$0.00	\$600.00	\$450.00	\$400.00	-33.33%	-11.11%
<i>Commodities Totals</i>		\$15,441.49	\$16,369.42	\$21,765.00	\$21,075.00	\$20,003.00	-8.10%	-5.09%
Program 10 - Administration Totals		\$1,289,019.64	\$1,236,358.20	\$1,424,550.56	\$1,197,322.00	\$1,445,301.00	1.46%	20.71%

Program 42 - Facility Maintenance

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Contractual Services</i>								
605.11	Utilities Telephone and Cable	\$9,803.13	\$6,879.51	\$15,108.00	\$9,000.00	\$12,990.00	-14.02%	44.33%
605.12	Utilities Water	\$43,042.75	\$34,704.41	\$40,480.00	\$46,000.00	\$40,480.00	0.00%	-12.00%
605.13	Utilities Sewer	\$28,240.92	\$33,735.88	\$39,500.00	\$42,000.00	\$39,500.00	0.00%	-5.95%
605.14	Utilities Natural Gas	\$64,896.11	\$99,820.26	\$71,300.00	\$124,000.00	\$71,300.00	0.00%	-42.50%
605.15	Utilities Electricity	\$222,965.70	\$193,936.08	\$299,000.00	\$199,000.00	\$210,000.00	-29.77%	5.53%
630.11	Maintenance and Repair Equipment	\$1,457.21	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	0.00%
640.1	Service Contracts General	\$36,843.46	\$50,607.77	\$47,300.00	\$40,000.00	\$41,100.00	-13.11%	2.75%
640.11	Service Contracts Building Maintenance	\$351,668.52	\$268,264.63	\$346,914.00	\$275,000.00	\$300,000.00	-13.52%	9.09%
<i>Contractual Services Totals</i>		\$758,917.80	\$687,948.54	\$859,602.00	\$735,000.00	\$715,370.00	-16.78%	-2.67%
<i>Commodities</i>								
715.11	Agriculture Supplies Plant Materials	\$4,118.10	\$6,495.17	\$9,000.00	\$6,000.00	\$9,000.00	0.00%	50.00%
755.1	Other Supplies and Materials General	\$5,148.23	\$750.00	\$8,400.00	\$8,400.00	\$7,000.00	-16.67%	-16.67%
755.11	Other Supplies and Materials Rental Supplies	\$214.10	\$8.66	\$1,000.00	\$1,000.00	\$500.00	-50.00%	-50.00%
755.21	Other Supplies and Materials Janitorial	\$75,684.44	\$63,090.57	\$71,000.00	\$50,000.00	\$61,000.00	-14.08%	22.00%
755.22	Other Supplies and Materials Chemicals	\$18,752.27	\$21,161.53	\$23,200.00	\$0.00	\$0.00	-100.00%	0.00%
760	Uniforms and Clothing	\$0.00	\$277.50	\$2,000.00	\$1,300.00	\$2,000.00	0.00%	53.85%
<i>Commodities Totals</i>		\$103,917.14	\$91,783.43	\$114,600.00	\$66,700.00	\$79,500.00	-30.63%	19.19%
Program 42 - Facility Maintenance Totals		\$862,834.94	\$779,731.97	\$974,202.00	\$801,700.00	\$794,870.00	-18.41%	-0.85%

Program 60 - Aquatics

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Personal Services</i>								
505.1	Part-Time General	\$61,613.01	\$58,533.10	\$105,750.00	\$100,000.00	\$126,973.00	20.07%	26.97%
510	Overtime	\$355.77	\$589.35	\$0.00	\$62.00	\$0.00	0.00%	-100.00%
540	FICA - Employer Portion	\$4,733.57	\$4,528.60	\$8,090.00	\$7,700.00	\$9,713.00	20.06%	26.14%
590	Workers Compensation	\$573.43	\$757.76	\$1,651.00	\$1,300.00	\$1,981.00	19.99%	52.38%
<i>Personal Services Totals</i>		\$67,275.78	\$64,408.81	\$115,491.00	\$109,062.00	\$138,667.00	20.07%	27.15%
<i>Contractual Services</i>								
640.1	Service Contracts General	\$970.00	\$1,956.00	\$6,050.00	\$8,000.00	\$12,980.00	114.55%	62.25%
640.14	Service Contracts Aquatic Management	\$222,479.59	\$274,876.66	\$376,405.00	\$366,405.00	\$399,925.00	6.25%	9.15%
<i>Contractual Services Totals</i>		\$223,449.59	\$276,832.66	\$382,455.00	\$374,405.00	\$412,905.00	7.96%	10.28%
<i>Commodities</i>								
710	Minor Supplies and Equipment	\$409.90	\$0.00	\$1,200.00	\$1,200.00	\$2,400.00	100.00%	100.00%
720	Medical Supplies	\$4,129.65	\$1,596.85	\$2,985.00	\$2,100.00	\$2,985.00	0.00%	42.14%
730.1	Recreation Supplies General	\$4,672.01	\$2,110.57	\$3,800.00	\$3,800.00	\$4,350.00	14.47%	14.47%
755.22	Other Supplies and Materials Chemicals	\$0.00	\$0.00	\$0.00	\$22,000.00	\$25,520.00	0.00%	16.00%
760	Uniforms and Clothing	\$959.64	\$0.00	\$1,200.00	\$1,200.00	\$2,200.00	83.33%	83.33%
<i>Commodities Totals</i>		\$10,171.20	\$3,707.42	\$9,185.00	\$30,300.00	\$37,455.00	307.78%	23.61%
Program 60 - Aquatics Totals		\$300,896.57	\$344,948.89	\$507,131.00	\$513,767.00	\$589,027.00	16.15%	14.65%

Program 63 - Sports Programs

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Personal Services</i>								
505.1	Part-Time General	\$43,098.63	\$6,761.38	\$38,910.00	\$44,800.00	\$49,804.00	28.00%	11.17%
510	Overtime	\$0.00	\$0.00	\$648.00	\$500.00	\$657.00	1.39%	31.40%
540	FICA - Employer Portion	\$3,299.64	\$517.21	\$3,027.00	\$3,450.00	\$3,860.00	27.52%	11.88%
590	Workers Compensation	\$379.02	\$81.59	\$618.00	\$585.00	\$788.00	27.51%	34.70%
<i>Personal Services Totals</i>		\$46,777.29	\$7,360.18	\$43,203.00	\$49,335.00	\$55,109.00	27.56%	11.70%
<i>Contractual Services</i>								
640.1	Service Contracts General	400	399	21,890.00	38,639.00	40,440.00	84.74%	4.66%
640.15	Service Contracts Camp Instructors	0	35,788.67	0	0	0	0.00%	0.00%
640.18	Service Contracts Youth Sports	297.5	20,049.80	0	0	0	0.00%	0.00%
<i>Contractual Services Totals</i>		\$697.50	\$56,237.47	\$21,890.00	\$38,639.00	\$40,440.00	84.74%	4.66%
<i>Commodities</i>								
730.1	Recreation Supplies General	7,737.84	1,951.03	10,930.00	10,930.00	12,980.00	18.76%	18.76%
760	Uniforms and Clothing	0	200	350	200	320	-8.57%	60.00%
<i>Commodities Totals</i>		\$7,737.84	\$2,151.03	\$11,280.00	\$11,130.00	\$13,300.00	17.91%	19.50%
Program 63 - Sports Programs Totals		\$55,212.63	\$65,748.68	\$76,373.00	\$99,104.00	\$108,849.00	42.52%	9.83%

Program 66 - Fitness

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Personal Services</i>								
505.1	Part-Time General	\$234,136.38	\$172,401.62	\$247,821.00	\$249,700.00	\$263,451.00	6.31%	5.51%
510	Overtime	\$4,452.87	\$3,103.39	\$5,004.00	\$3,100.00	\$3,950.00	-21.06%	27.42%
540	FICA - Employer Portion	\$18,279.18	\$13,455.14	\$19,342.00	\$19,173.00	\$20,456.00	5.76%	6.69%
590	Workers Compensation	\$2,127.13	\$2,046.00	\$3,945.00	\$3,246.00	\$4,172.00	5.75%	28.53%
<i>Personal Services Totals</i>		\$258,995.56	\$191,006.15	\$276,112.00	\$275,219.00	\$292,029.00	5.76%	6.11%
<i>Contractual Services</i>								
610.11	Travel and Training Certifications	\$291.00	\$294.00	\$1,200.00	\$1,200.00	\$1,200.00	0.00%	0.00%
630.11	Maintenance and Repair Equipment	\$12,610.04	\$8,550.43	\$16,000.00	\$14,500.00	\$15,000.00	-6.25%	3.45%
	Service Contracts General	\$0.00	\$0.00	\$0.00	\$4,440.00	\$5,520.00	100.00%	24.32%
640.16	Service Contracts Fitness	\$10,484.10	\$8,879.95	\$10,490.00	\$9,891.00	\$9,891.00	-5.71%	0.00%
<i>Contractual Services Totals</i>		\$23,385.14	\$17,724.38	\$27,690.00	\$30,031.00	\$31,611.00	14.16%	5.26%
<i>Commodities</i>								
730.1	Recreation Supplies General	\$6,833.04	\$2,634.69	\$9,300.00	\$7,000.00	\$7,500.00	-19.35%	7.14%
760	Uniforms and Clothing	-\$60.00	-\$15.00	\$1,700.00	\$2,100.00	\$2,100.00	23.53%	0.00%
<i>Commodities Totals</i>		\$6,773.04	\$2,619.69	\$11,000.00	\$9,100.00	\$9,600.00	-12.73%	5.49%
Program 66 - Fitness Totals		\$289,153.74	\$211,350.22	\$314,802.00	\$314,350.00	\$333,240.00	5.86%	6.01%

Program 67 - Community Recreation

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
<i>Contractual Services</i>								
635.1	Professional Services General	0	12,606.00	47,376.00	38,000.00	55,450.00	17.04%	45.92%
<i>Contractual Services Totals</i>		\$0.00	\$12,606.00	\$47,376.00	\$38,000.00	\$55,450.00	17.04%	45.92%
<i>Commodities</i>								
730.1	Recreation Supplies General	0	0	0	360	1,200.00	100.00%	233.33%
<i>Commodities Totals</i>		\$0.00	\$0.00	\$0.00	\$360.00	\$1,200.00	100.00%	233.33%
Program 67 - Community Recreation Totals		\$0.00	\$12,606.00	\$47,376.00	\$38,360.00	\$56,650.00	19.58%	47.68%
EXPENSE TOTALS		\$2,797,117.52	\$2,650,743.96	\$3,344,434.56	\$2,964,603.00	\$3,327,937.00	-0.49%	12.26%
Fund 80 - CRSWC Operations Totals								
REVENUE TOTALS		\$2,123,759.37	\$2,029,149.51	\$2,779,175.00	\$2,446,476.00	\$2,898,128.00	4.28%	18.46%
EXPENSE TOTALS		\$2,797,117.52	\$2,650,743.96	\$3,344,434.56	\$2,964,603.00	\$3,327,937.00	-0.49%	12.26%
Fund 80 - CRSWC Operations Totals		-\$673,358.15	-\$621,594.45	-\$565,259.56	-\$518,127.00	-\$429,809.00	-23.96%	-17.05%

Center of Clayton

Fund 81: Revenue

Budget Year 2023: Equipment Replacement Fund

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
Fund 81 - CRSWC Equipment								
<i>Financing Sources</i>								
490.10	Sale of Assets General	\$11,894.00	\$17.96	\$100.00	\$0.00	\$0.00	-100.00%	-100.00%
494.11	Contributions from Affiliates City of Clayton	\$25,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	0.00%	0.00%
494.12	Contributions from Affiliates Clayton School District	\$25,000.00	\$50,000.00	\$50,000.00	\$50,000.00	\$50,000.00	0.00%	0.00%
<i>Revenue Totals</i>		\$61,894.00	\$100,017.96	\$100,100.00	\$100,000.00	\$100,000.00	-0.10%	0.00%

Center of Clayton

Fund 81: Expenditures

Budget Year 2023: Equipment Replacement Fund

Fund 81 - CRSWC Equipment								
<i>Contractual Services</i>								
640.1	Service Contracts General	\$5.00	\$0.00	\$13,605.00	\$0.00	\$0.00	-100.00%	-100.00%
<i>Contractual Services Totals</i>		\$5.00	\$0.00	\$13,605.00	\$0.00	\$0.00	-100.00%	-100.00%
<i>Capital Outlay</i>								
805.00	Equipment	-\$800.00	\$0.00	\$25,500.00	\$17,025.00	\$27,000.00	5.88%	58.59%
815.00	Technology Projects	\$21,819.16	\$32,165.28	\$32,381.00	\$29,005.00	\$0.00	-100.00%	-100.00%
850.11	Facility Improvements Interior	\$0.00	\$0.00	\$0.00	\$19,745.00	\$23,000.00	100.00%	16.49%
<i>Capital Outlay Total</i>		\$21,019.16	\$32,165.28	\$57,881.00	\$65,775.00	\$50,000.00	-13.62%	-23.98%
<i>Expense Totals</i>		\$21,024.16	\$32,165.28	\$71,486.00	\$65,775.00	\$50,000.00	-30.06%	-23.98%
Fund 81 - CRSWC Equipment								
REVENUE TOTALS		\$61,894.00	\$100,017.96	\$100,100.00	\$100,000.00	\$100,000.00	-0.10%	0.00%
EXPENSE TOTALS		\$21,024.16	\$32,165.28	\$71,486.00	\$65,775.00	\$50,000.00	-30.06%	-23.98%
Fund 81 - CRSWC Equipment Totals		\$40,869.84	\$67,852.68	\$28,614.00	\$34,225.00	\$50,000.00	74.74%	46.09%

Center of Clayton

Fund 82: Revenue

Budget Year 2023: Capital Fund

Account	Account Description	2020 Actual Amount	2021 Actual Amount	2022 Budget	2022 Estimated Amount	2023 Proposed Budget	% Change from 2022 Budget Amount	% Change from 2022 Estimated Amount
Fund 82 - CRSWC Capital								
<i>Miscellaneous</i>								
480.10	Other Miscellaneous General	\$0.00	\$39,699.08	\$0.00	\$0.00	\$0.00	0.00%	0.00%
<i>Financing Sources</i>								
494.11	Contributions from Affiliates City of Clayton	\$100,000.00	\$100,000.00	\$100,000.00	\$201,745.00	\$100,000.00	0.00%	-50.43%
494.12	Contributions from Affiliates Clayton School District	\$101,674.31	\$100,000.00	\$100,000.00	\$201,745.00	\$100,000.00	0.00%	-50.43%
<i>Revenue Totals</i>		\$201,674.31	\$239,699.08	\$200,000.00	\$403,490.00	\$200,000.00	0.00%	-50.43%

Center of Clayton

Fund 82: Expenditures

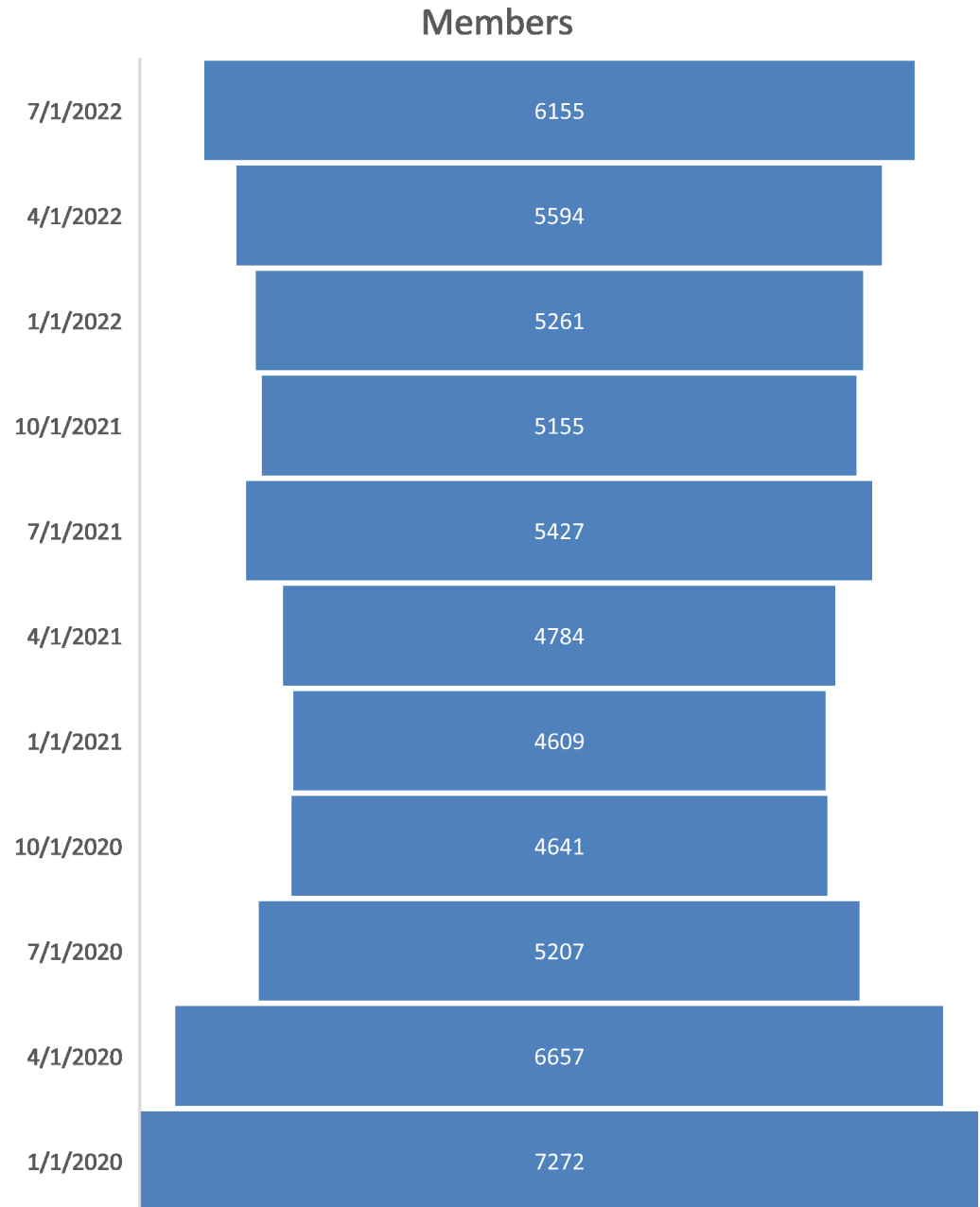
Budget Year 2023: Capital Fund

Fund 82 - CRSWC Capital								
<i>Contractual Services</i>								
640.1	Service Contracts General	\$0.00	\$25.82	\$0.00	\$0.00	\$0.00	0.00%	0.00%
<i>Contractual Services Totals</i>		\$0.00	\$25.82	\$0.00	\$0.00	\$0.00		
<i>Capital Outlay</i>								
805.00	Equipment	\$14,339.52	\$8,501.97	\$30,000.00	\$10,500.00	\$30,000.00	0.00%	185.71%
850.11	Facility Improvements Interior	\$14,967.52	\$36,834.52	\$10,000.00	\$5,000.00	\$10,000.00	0.00%	100.00%
850.12	Facility Improvements Exterior	\$0.00	\$47,164.46	\$10,000.00	\$207,000.00	\$50,000.00	400.00%	-75.85%
850.13	Facility Improvements Pool Area	\$0.00	\$0.00	\$10,000.00	\$5,000.00	\$10,000.00	0.00%	100.00%
<i>Capital Outlay Total</i>		\$29,307.04	\$92,500.95	\$60,000.00	\$227,500.00	\$100,000.00	66.67%	-56.04%
<i>Expense Totals</i>		\$29,307.04	\$92,526.77	\$60,000.00	\$227,500.00	\$100,000.00	66.67%	-56.04%
Fund 82 - CRSWC Capital								
	REVENUE TOTALS	\$201,674.31	\$239,699.08	\$200,000.00	\$403,490.00	\$200,000.00	0.00%	-50.43%
	EXPENSE TOTALS	\$29,307.04	\$92,526.77	\$60,000.00	\$227,500.00	\$100,000.00	66.67%	-56.04%
Fund 82 - CRSWC Capital Totals		\$172,367.27	\$147,172.31	\$140,000.00	\$175,990.00	\$100,000.00	-28.57%	-43.18%



The Center of Clayton Update

Total Number of Members

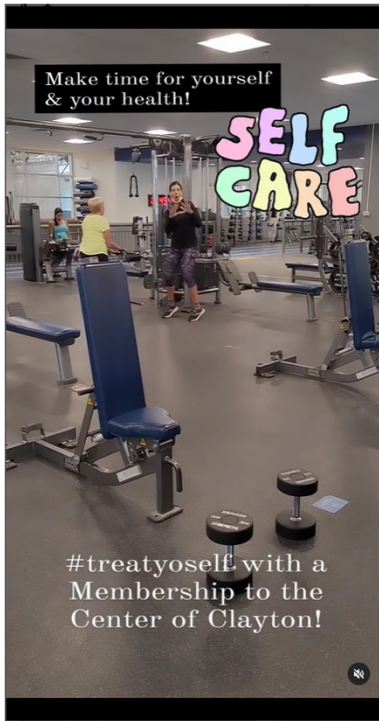


Post COVID Successes

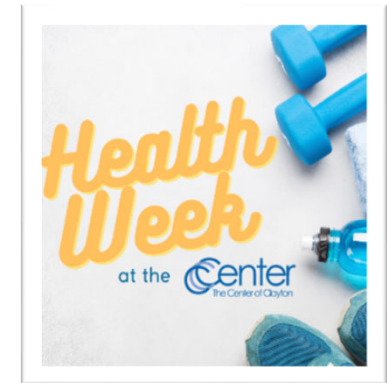
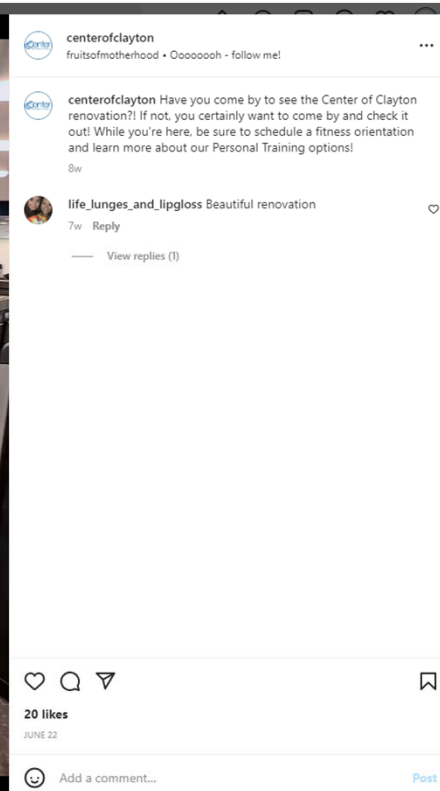
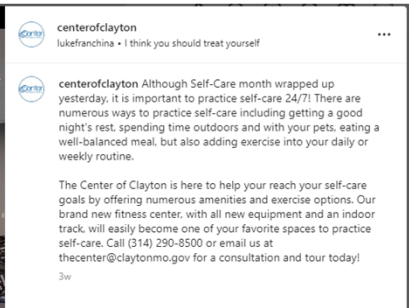
- Raised minimum starting rates of pay to \$15/hour
- Increased fitness class offerings by 36% from post-COVID re-opening
- Lowest operating deficit projections since the onset of the pandemic
- Growth in members since October 2021



New Marketing Strategy



Instagram Reels (short videos)



Eye-catching and on-trend graphics

Marketing: Communication

Digital Boards - REACH

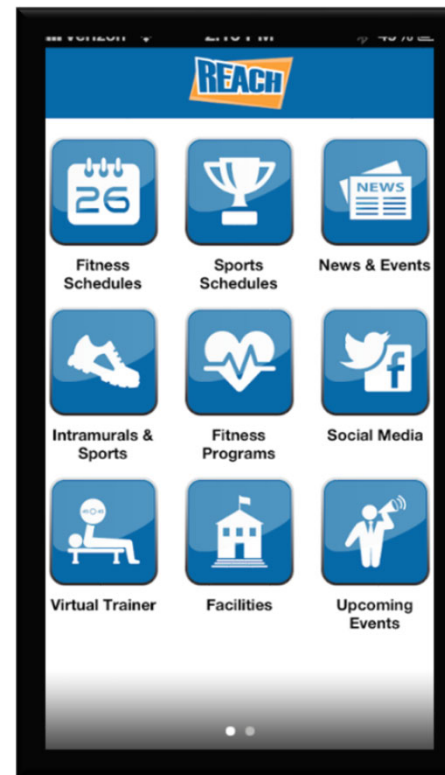


Two locations

- Check-in Kiosk (see images)
- Fitness Center

Convey information including:

- Programs
- Policies
- Activities
- Operational information



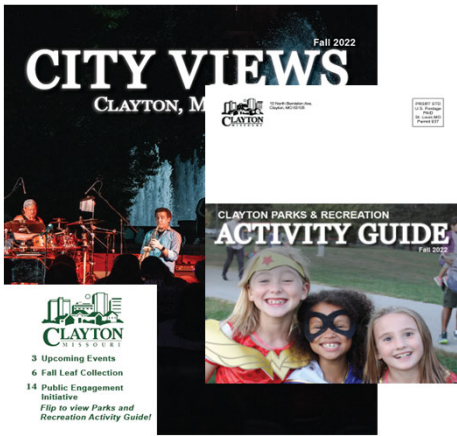
EXAMPLE

Mobile App

Features include:

- Program info & schedules
- Push notifications
- Social media ticker
- Events Calendar
- Check-in barcode
- FitnessOnDemand integration
- And more!

Marketing: Programming



City Views Newsletter & Parks and Rec Activity Guide



Member Group Fitness

Mark your calendars to register in November for our December program!

These group exercises classes are included with membership at the Center! Reservations are required up to 1 week in advance and can be made online or at the Welcome Desk. Visit www.centerofclayton.com for details/reservations. No classes 9/5, 11/24 and 11/25. Ages 14+

Center of Clayton	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
6:30 a.m.	FITNESS ON DEMAND	FITNESS ON DEMAND	FITNESS ON DEMAND	FITNESS ON DEMAND	FITNESS ON DEMAND		
8:00 a.m.	FITNESS ON DEMAND		FITNESS ON DEMAND			Zumba* (Erika)	FITNESS ON DEMAND
8:30 a.m.	Cardio Pump (Reann)		Cardio Pump (Gina)				FITNESS ON DEMAND
9:30 a.m.	Pump (Reann)	Hoop Fit (Leslie)	Pump (Gina)	Hoop Fit (Leslie)	FITNESS ON DEMAND	Cardio Pump** (Reann)	FITNESS ON DEMAND
10:00 a.m.						FITNESS ON DEMAND	FITNESS ON DEMAND
12:00 p.m.	FITNESS ON DEMAND		FITNESS ON DEMAND			FITNESS ON DEMAND	FITNESS ON DEMAND
5:45 p.m.	FITNESS ON DEMAND	FITNESS ON DEMAND	FITNESS ON DEMAND	Total Body Conditioning (Laura)			
6:30 p.m.	Zumba (Priscilla)						

CARDIO PUMP
This is your cardio and strength workout all in one. Strength intervals mixed with short burst cardio intervals will build endurance and muscle strength. Each class will

TOTAL BODY CONDITIONING
Total Body Conditioning combines various types of cardio and strength training exercises to get you moving and tone you up! An excellent full body workout followed by core

NEW! HOOP FIT
Hoop Fit tones muscles, increases stamina, aids in weight loss, improves coordination, increases flexibility, and reduces stress all while having fun! Get your body flowing

Trainer Spotlights

Clifton J. Holmes, PhD

My personal philosophy is to take the foundational principles and concepts of exercise and construct individualized training programs that best suit your needs. My goal with clients is to help them achieve their ideal level of fitness in the most optimal way possible, while also giving them the tools necessary to continue their health and wellness journeys even after their tenure with me has ended.

Education & Certifications
ACSM Certified Exercise Physiologist
Bachelor of Science - Exercise and Sports Science
Master of Science - Exercise Science
Doctor of Philosophy - Human Performance
NSCA Certified PT, Strength & Conditioning Specialist

Specialties
Strength Training, Bodybuilding, Aerobic Endurance Training, Weight Loss, Sport Performance, Youth and Senior Fitness

Alex Besmer, C.S.C.S., D.D.S.

There are two things I move: weight and teeth. I am here to build relationships, trust, and habits so that YOU can get any goal. Whether it's being more confident in yourself, getting ready for a sport, or learning to get more out of your workouts in less time, I'm here to guide you along a life-long journey.

Education & Certifications
NSCA Strength & Conditioning Specialist
Doctor of Dental Surgery

Specialties
Multi-Joint Compound Movements, Functional Strength, Muscular Hypertrophy, Sport-Specific Preparation

Center
The Center of Clayton

HIT YOUR GOALS WITH
PERSONAL TRAINING

Schedule your complimentary fitness assessment today!

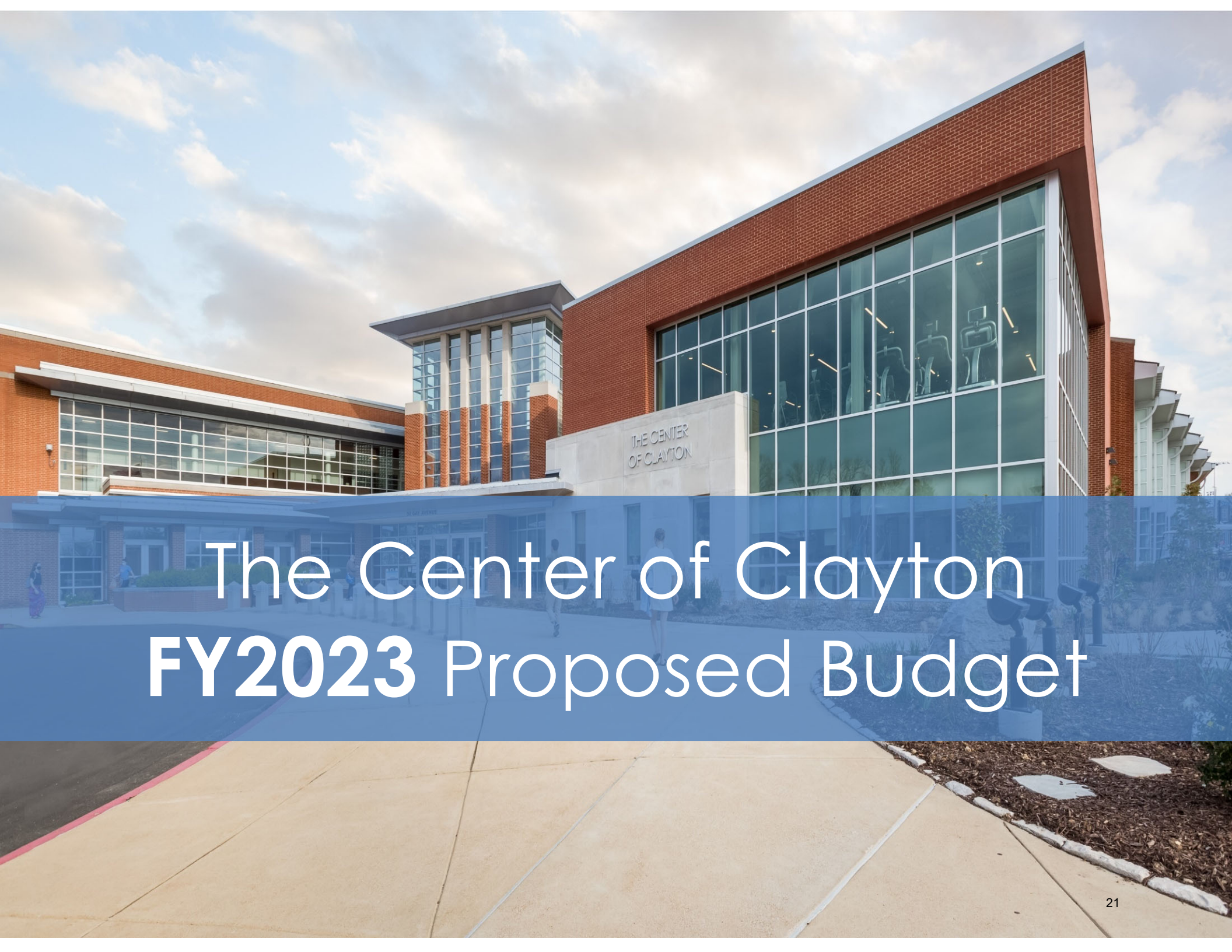
(314) 290-8500
www.centerofclayton.com

Personal Trainer retractable banner

Coming soon...
**NEW SEASON
NEW CLASSES
NEW YOU!**

Health Week
at the Center

Poster by attendant desk



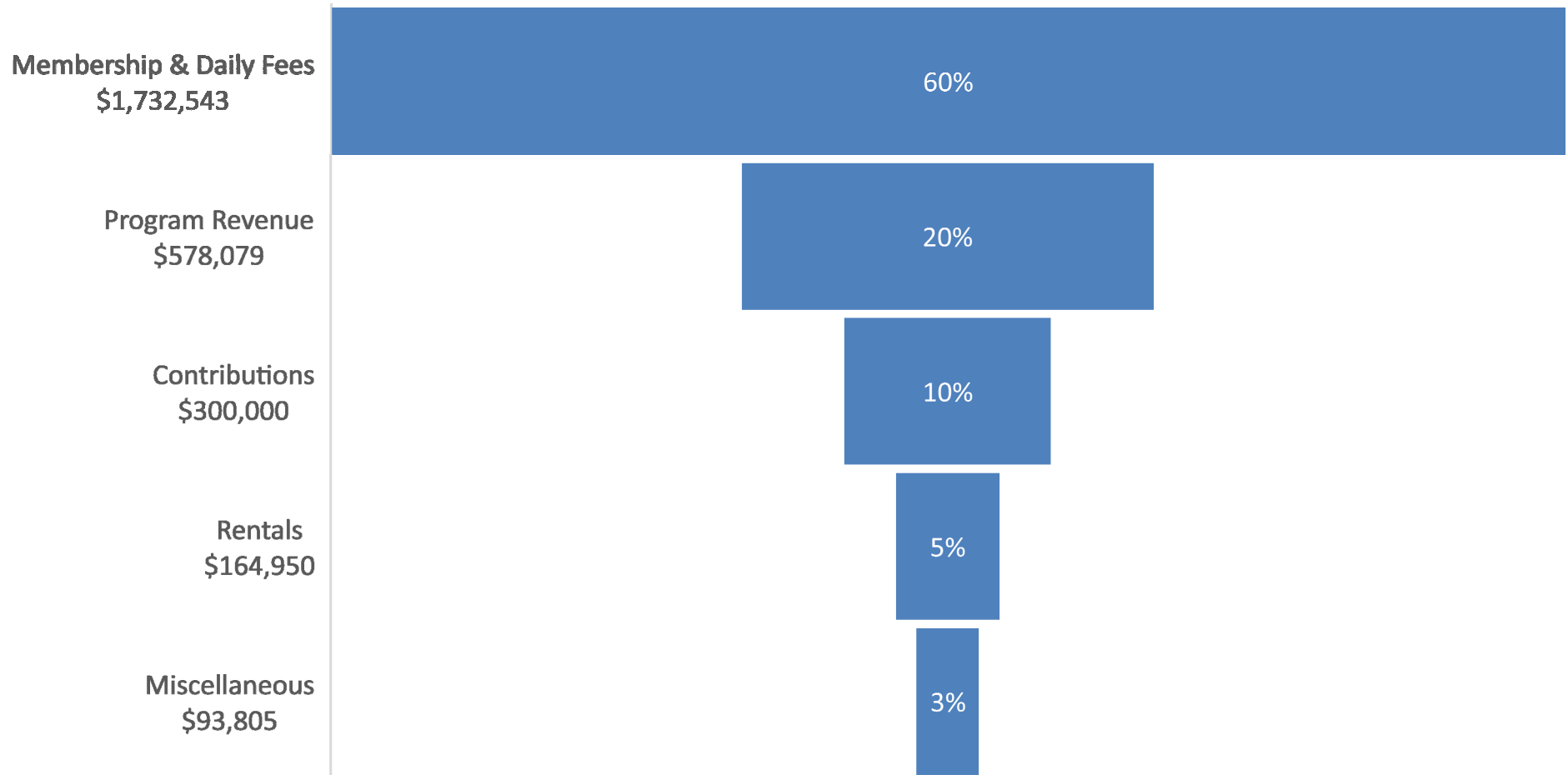
The Center of Clayton FY2023 Proposed Budget

Operating Fund

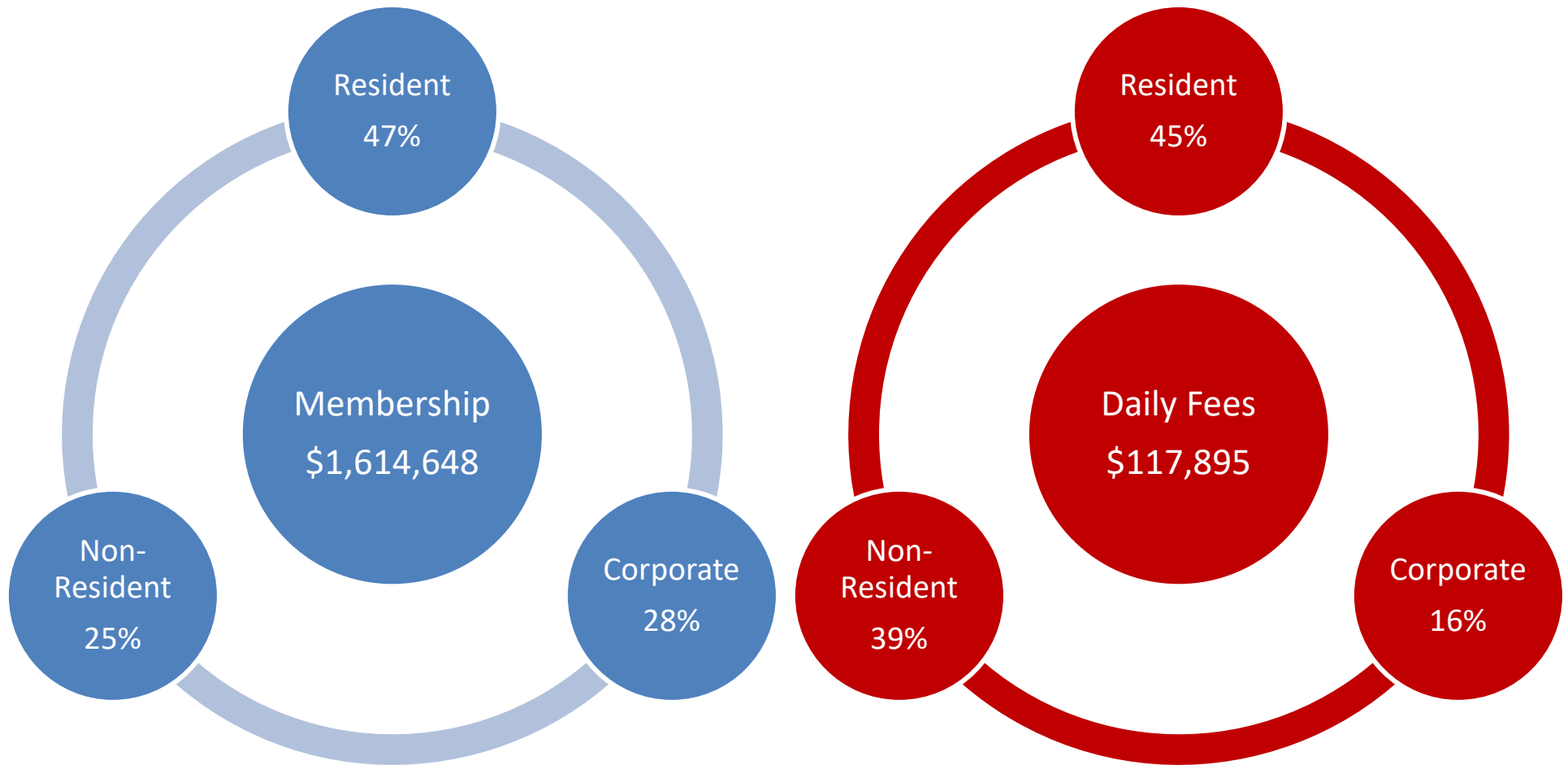
CENTER OF CLAYTON		FUND: 80: OPERATING FUND				
ACCOUNTS / CATEGORIES	FY 2020	FY 2021	FY 2022		FY 2023	
	ACTUAL	ACTUAL	AMENDED BUDGET	ESTIMATED	PROPOSED	% CHG FROM EST BUDGET
DAILY PASSES	\$55,013	\$43,930	\$101,475	\$98,900	\$117,895	19.21%
ANNUAL PASSES	\$1,222,248	\$1,221,900	\$1,578,000	\$1,394,000	\$1,639,464	17.61%
PROGRAM REVENUE	\$352,869	\$331,607	\$539,995	\$443,846	\$578,079	30.24%
RENTALS	\$66,205	\$51,296	\$175,350	\$123,335	\$164,950	33.74%
FOOD SERVICE	\$8,007	\$6,704	\$9,300	\$10,170	\$11,000	8.16%
CHILD CARE	\$330	\$10	\$1,070	\$30	\$880	2833.33%
MISCELLANEOUS	\$36,286	\$27,545	\$29,825	\$32,035	\$38,515	20.23%
LEASE PAYMENTS	\$43,668	\$46,155	\$44,160	\$44,160	\$47,345	7.21%
CONTRIBUTIONS	\$337,946	\$300,000	\$300,000	\$300,000	\$300,000	0.00%
TOTAL OPERATING FUND REVENUE	\$2,122,572	\$2,029,147	\$2,779,175	\$2,446,476	\$2,898,128	18.46%
ADMINISTRATION	\$1,289,020	\$1,236,358	\$1,424,550	\$1,197,322	\$1,445,301	20.71%
SPORTS	\$55,213	\$65,748	\$76,373	\$99,104	\$108,848	9.83%
FITNESS	\$289,153	\$211,350	\$314,802	\$314,350	\$333,240	6.01%
AQUATICS	\$300,896	\$344,948	\$507,131	\$513,767	\$589,028	14.65%
BUILDING OPERATIONS	\$862,834	\$779,731	\$974,202	\$801,700	\$794,870	-0.85%
GENERAL RECREATION	\$0	\$12,606	\$47,376	\$38,360	\$56,650	47.68%
TOTAL OPERATING FUND EXPENSES	\$2,797,116	\$2,650,741	\$3,344,434	\$2,964,603	\$3,327,937	12.26%

Operating Fund: Revenue

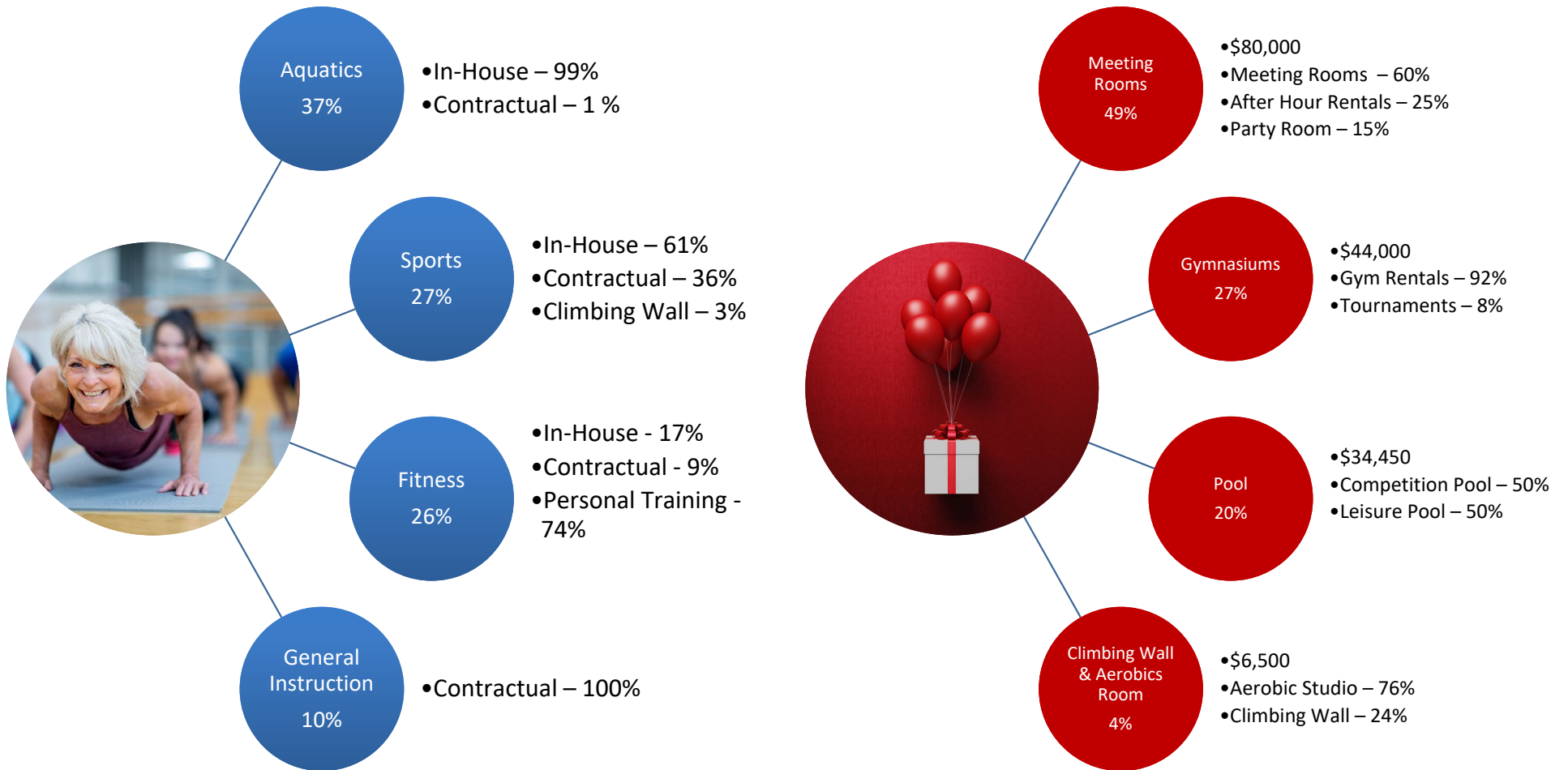
Revenue Percentage of Budget



Membership & Daily Fee Revenue

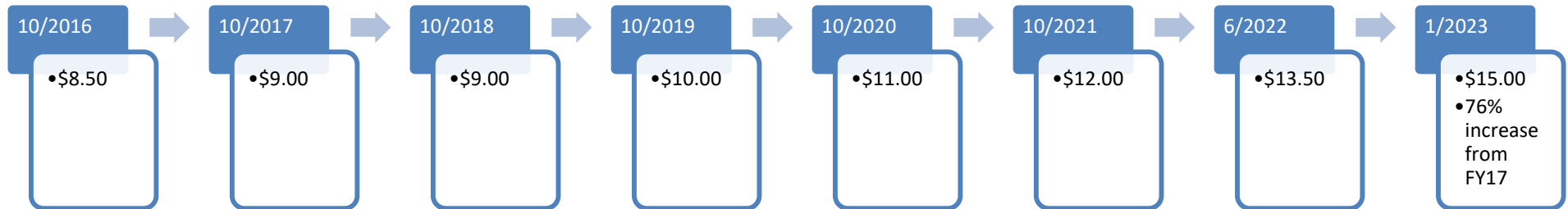


Program & Rental Revenue



Operating Fund: Expenses

- Increases to part-time personnel starting rates of pay



- Review of programs to ensure costs are covered
- Inflation related increases to contracts and commodities
 - Commodities increase
 - Pool chemicals has moved from general operations to Aquatics
 - Marketing Plan contract

FITNESS BUSINESS TEMPLATES

MARKETING PLAN GYM EXAMPLE

#1 OVERALL GOAL → Increase revenue 10% by 31st December

#2 OBJECTIVES	#3 STRATEGIES	#4 TACTICS	#5 MEASUREMENTS
Attract 20 new members per month	<ul style="list-style-type: none"> Increase # of new member leads Increase tour conversion rate 	<ul style="list-style-type: none"> Advertise using Google Adwords Partner with Sumo Salad & Vegan Cafe Create 3 testimonials based on ideal client profiles 	<ul style="list-style-type: none"> # of Google Adwords leads # of local partnership referrals % tour conversions using testimonials # of new members
Increase retention to 80%	<ul style="list-style-type: none"> Provide additional support to ensure members reach their goals Make them feel part of an exclusive community that they won't want to leave 	<ul style="list-style-type: none"> Launch member blog with valuable exercise & nutrition info, plus downloadable guides Hold monthly loyalty events & seminars Create private Facebook group for members 	<ul style="list-style-type: none"> # of blog visits # guide downloads # event attendees, and >90% positive feedback # Facebook group members Retention rate

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Equipment Replacement Fund

- Regular replacement plan for cardio fitness equipment; pay on cash basis; \$27,000 for FY23.
- Other equipment replacements and repairs (previously budgeted in the Capital fund) are at \$23,000.
 - Portable ADA Lift for pool
 - Pool Vacuum
 - Pool Chlorinators
- \$50,000 of each contribution from City and District go to this fund.

Capital Fund

- \$100,000 of each of contribution from City and District go to this fund in FY23. Revenue is forecasted to exceed budgeted expenses (\$100,000) due to the recent renovation.
- Expenditures in FY23 included:
 - North parking lot seal and stripe
 - Replacement/repair within the Center
 - Smaller Projects

Tenant Update

- OASIS remains a good partner; they pay a utility and supply reimbursement (\$40,000+ annually)
 - Center gets use of their rooms in the off-hours for rentals and programming
- Subway continues to be a popular choice for many of our members, residents and guests as well as the CHS students.
 - Projected to revenue of \$12,000 (percentage of sales of \$180,000); sales have been slow to rebound since COVID.
- Clayton Community Foundation pays a quarterly utility reimbursement for the Clayton Heritage Center.

Fund Summary

CRSWC FUND SUMMARY					
08/19/2022 - DRAFT					
		Operating Fund (80)	ERF (81)	Capital Fund (82)	Total
FY2022 Projected					
Starting balance 10/01/21		\$0	\$0	\$0	\$0
Revenue		\$2,422,796	\$100,000	\$403,490	\$2,926,286
Expenses		\$2,957,568	\$65,775	\$227,500	\$3,250,843
Net		(\$534,772)	\$34,225	\$175,990	(\$324,557)
Ending Balance 9/30/22		(\$534,772)	\$34,225	\$175,990	(\$324,557)
FY2023 Budget					
Starting balance 10/01/22		\$0	\$0	\$0	\$0
Revenue		\$2,898,128	\$100,000	\$200,000	\$3,198,128
Expenses		\$3,327,937	\$50,000	\$100,000	\$3,477,937
Net		(\$429,809)	\$50,000	\$100,000	(\$279,809)
Ending Balance 9/30/23		(\$429,809)	\$50,000	\$100,000	(\$279,809)
Fund 80: Operating Fund					
Fund 81: Equipment Replacement Fund					
Fund 82: Capital Fund					

Cost Recovery

	FY19	FY20	FY21	FY22 Estimated	FY23 Proposed
Operating Fund Cost Recovery	95.88%	65.56%	50.40%	63.80%	77.30%
Operating Fund Cost Recovery minus budgeted contributions from City and District	89.34% (\$200,000)	60.21% (\$150,000)	39.9% (\$300,000)	53.70% (\$300,000)	68.30% (\$300,000)
Cost Recovery for all funds	94.23%	70.98%	81.30%	90.00%	92.00%
Cost Recovery for all funds minus budgeted contributions from City and District	84.91% (\$300,000)	57.49% (\$400,000)	61.04% (\$600,000)	71.60% (\$600,000)	74.70% (\$600,000)
*Additional subsidy provided by City and District	\$187,946	\$637,857	\$554,058	\$324,557	\$279,809

Questions

